

Tech Data SQL Server on Azure (Windows)

Digital Transformation is driving the adoption of Next Generation technologies, which allow your business more than ever to be compliant, adapt and transform by migrating your SQL Server workloads to the cloud: a Windows SQL Server on any virtual machine (VM) size. Expand your operating system choice offering and accelerate your hassle-free SQL migration deployment in a highly secure and broadly compliance solution, while reducing your capital investments and optimizing operational expenses.





Market Overview

“Here is where your Cloud journey begins, by easy and seamlessly migrating your SQL Server workloads to the cloud”

As public IT cloud services revenue will reach USD 141.2 billion by 2019, cloud partners have twice the growth and 50% more gross profit than their non-cloud peers. Providing more choice, and scale – in a pay only for what you use model – to customers.*

*** IDC: The Booming Cloud Opportunity**

#US40709515 - Worldwide and Regional Public IT Cloud Services Forecast, 2015–2019

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Tech Data SQL Server is a fully compatible, secure and cost effective solution specifically designed to transform and secure your business. Now you can easy and confidently migrate your SQL workloads to the Cloud or extend and improve your on premises capabilities.

Compatibility

- This solution is fully compatible with any SQL version and edition for any VM size, Cloud or Hybrid environments.

Secure and broadly compliance

- Making use of encrypted storage and private networks along with data protection and backup engines we make sure your workloads are fully secured and supported. Adherence to national, regional and industry specific compliancy requirements has been met to make your business through this solution broadly compliance.

Smart and automated

- Task automation and real time business intelligence with machine learning capabilities have been included in this solution, along with fully flexible scaling options and a pay- per - minute model to offer you a cost effective and business improvement focused solution.

Business continuity focused

- Having business continuity always in mind, 8 readable Always On High availability groups replicas have been deployed into a fast growing list of Azure regions around the world so your business is always safe in case of failure. You can also seamlessly manage disaster recovery in your on premises locations by leveraging

This solution offers you different options:

- SQL Server 2017 Enterprise Windows Server 2016
- SQL Server 2017 Standard on Windows Server 2016
- SQL Server 2017 Web on Windows Server 2016
- Free SQL Server License: SQL Server 2017 Express on Windows Server 2016
- Free SQL Server License: SQL Server 2017 Developer on Windows Server 2016



Why Tech Data SQL on Windows?

Tech Data SQL on Windows supports partners on building a successful solution for core, cloud infrastructure. This solution supports partners in getting started in the cloud and establishes a secure and reliable IT foundation for their customers.

- **Easy to buy** – 3 ways to buy: pre-configured ‘click to run’ solutions, configure your own, a managed solution
 - **Easy to sell** – Tech Data’s StreamOne Cloud Marketplace offers partners full access to change cloud disaster recovery and backup options based on client needs to ensure the most secure, reliable and effective program. No substantial upfront investment required
- **Easy to control** – Tech Data Azure SQL Database runs on proven and secure Microsoft technology, with flexible failover and customise recovery plan over multiple VMs
- **Easy to manage** – Access the management portal from anywhere at any time. Tech Data provides you – as Microsoft CSP partner – an overview of Azure consumption and analytics on Tech Data’s StreamOne Cloud Marketplace
- **Easy to deploy** – We have the know-how. Our centers of excellence (CoE) provide Azure experts on the field to support and train our partners. Tech Data helps you reach Cloud Mastery with a range of cloud enablement activities.

Key features

- Different options to enter or use the Cloud, no matter if you share workloads among on premise and the cloud or directly into the cloud
- Windows SQL Server into any VM size
- On premise, Cloud and Hybrid compatibility and interoperability
- Free licenses available for development and testing
- Backup, Task Automation, Business Intelligence and Machine Learning built-in capabilities
- Broad choice of development languages and data types
- A Secure, broadly compliance and business continuity focused solution
- Optimise your costs by leveraging the cloud, avoiding duplication and obsolescence of resources and overall infrastructure optimization.





Easy to deploy

Our cloud solutions can be easily ordered and deployed via our StreamOne Cloud Marketplace; the process for infrastructure is fully automated. If you are already a Tech Data account holder, simply use your credit account to order these services which you would pay for monthly in arrears.

Only Tech Data will make your journey to the cloud with Azure easy. We will provide you with in-depth technical how-to guides for each of our pre-configured 'click to run' solutions.

If you wish to configure your own solutions all settings are automated in PowerShell so setting an environment can be deployed in just an hour.

Tech Data will also provide you with a suite of Azure training for both commercial and technical resources. From bite sized video tutorials to on-site in depth technical training we have everything your commercial and technical resources will require.

Why partner with Tech Data?

We are committed to delivering across four key areas, our team will help you to grow your sales, increase your profit margins, reduce your costs, and improve customer satisfaction.

- **Grow customer sales**
- **Improve your margins**
- **Reduce your costs**
- **Increase customer satisfaction**

Gold Distributor

Tech Data have established a long and trusted relationship with Microsoft and is fully committed to Microsoft technologies. Through its dedicated cloud team, Tech Data have been providing best in class cloud solutions to its partner ecosystem. Tech Data serve, support and work with over 15,000 cloud partners.



Next steps

Become a Tech Data CSP partner and open your business to growth and profitability.

Partner with Tech Data to transform, aggregate and orchestrate hybrid Cloud solutions for the modern Enterprise. With our commercial and technical enablement, end to end services and solutions portfolio, and multi-Cloud management platform, we put you in control. Deliver the best business outcomes for your customers by leveraging Tech Data's comprehensive Cloud and next generation technology portfolio.

Sign up to Microsoft Cloud Solutions Provider (CSP) program with Tech Data and gain exclusive access to programs and promotions.

Cloud Platform with Customer Lifecycle Management. Comprehensive Cloud Marketplace that provides greater exposure for partners' cloud offerings to help increase sales productivity and flexible billing to ease transitions to subscription and consumption models.

Use Tech Data learning materials to train your commercial and technical resources to sell Azure cloud based solutions.

For further information please contact your Microsoft specialist:

tdcloud@techdata.com
www.techdatacloud.com/solutions



Further Resources

Tech Data Azure SQL Database
Sales Battle card

Tech Data Azure SQL Database
Step-by-Step guide

Tech Data Azure SQL Database
Product Leaflet

Tech Data Azure SQL Database
Sales Presentation